



Market Trends *Report*



August 2026
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MARKET AREAS

AREA	COUNTIES INCLUDED	PROVIDED BY
<u>Phoenix, AZ</u>	Maricopa, Pinal	Ramiro Gonzalez
<u>Orange County, CA</u>	Orange	Jennifer Blake
<u>Los Angeles, CA</u>	Los Angeles	Jeff Russell
<u>Riverside/ San Bernardino, CA</u>	Riverside, San Bernardino	Monica Hill
Sacramento, CA	El Dorado, Placer, Sacramento, Yolo	Serina Lowden
<u>San Diego</u>	San Diego	Joe Gummerson
<u>San Francisco, CA</u>	Alameda, Contra Costa, Marin, San Francisco, San Mateo	Anh Pham
 <u>Deltona-Daytona-Ormond, FL</u>	Flagler, Volusia	David Petkovsek
<u>Miami, FL</u> (Single Family-Detached)	Broward, Miami-Dade, Palm Beach (Single Family-Detached)	Eddie Blanco
<u>Miami, FL</u> (Townhomes/Condos)	Broward, Miami-Dade, Palm Beach (Townhomes/Condos)	Eddie Blanco
<u>Orlando, FL</u>	Lake, Orange, Osceola, Seminole	Joe Doher
<u>Tallahassee, FL</u>	Gadsden, Jefferson, Leon, Wakulla	Danielle Galvin

MARKET AREAS

AREA	COUNTIES INCLUDED	PROVIDED BY
<u>Tampa Bay, FL</u>	Hernando, Hillsborough, Pasco, Pinellas	Peter Chicouris
<u>Metro Atlanta, GA</u>	Cherokee, Clayton, Cobb, Coweta, Bartow, Dekalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Rockdale	Nikki Crowder
<u>Chicago, IL</u>	Cook, DeKalb, DuPage, Grundy, Kane, Kendall, Lake, McHenry, Will	Patti Furman
<u>Baltimore, MD</u>	Anne Arundel, Baltimore, Carroll, Harford, Howard, Queen Anne's	Melanie Gamble
<u>So. Maryland, MD</u>	Prince George's, Montgomery, Charles, Calvert	Melanie Gamble
<u>Detroit, MI</u>	Macomb, Oakland, Wayne	Sam Hantosh
<u>Minneapolis, MN</u>	Anoka, Carver, Chisago, Dakota, Hennepin, Isanti, Ramsey, Scott, Sherburne, Washington, Wright	Scott Rodman
<u>St. Louis, MO</u>	Crawford, Franklin, Jefferson, Lincoln, St. Charles, St. Louis, Warren	Cathy Davis
<u>Las Vegas, NV</u>	Clark	Brandy White Elk
<u>Newark, NJ</u>	Essex, Hunterdon, Morris, Somerset, Sussex, Union	Nick Verdi

MARKET AREAS

AREA	COUNTIES INCLUDED	PROVIDED BY
<u>Catskills Region, NY</u>	Sullivan	Lee A. Raphael
<u>Hudson Valley, NY</u>	Dutchess, Ulster, Orange, Putnam, Rockland, Westchester, Columbia	Lee A. Raphael
<u>New York, NY</u>	<u>Naussau, Suffolk, Queens</u> (presented in separate charts)	Todd Yovino
<u>Philadelphia, PA</u>	Bucks, Chester, Delaware, Montgomery, Philadelphia	Mitchell Cohen
<u>South Central, PA</u>	Adams, Berks, Cumberland, Dauphin, Lancaster, Lebanon, York	Mark Rebert
<u>Lehigh Valley, PA</u>	Allentown, Bethlehem, Easton	Mark Rebert
<u>Dallas, TX</u>	Collin, Dallas, Denton, Ellis, Hood, Hunt, Johnson, Kaufman, Parker, Rockwall, Somervell, Tarrant, Wise	Sharon Bartlett
<u>Houston, TX</u>	Austin, Brazoria, Chambers, Fort Bend, Galveston, Harris, Liberty, Montgomery, Waller	Derek Montes
<u>Seattle/Tacoma, WA</u>	King, Pierce, Snohomish	Ed Laine
<u>Washington, DC</u>	District of Columbia	Melanie Gamble



MONTHLY MARKET TRENDS PHOENIX, ARIZONA

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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	20,097	↓	20,389
NEW LISTINGS	7,277	↓	7,365
PENDING LISTINGS	6,146	↑	5,991
AVERAGE LIST PRICE	\$583,108	↓	\$606,380
REO LISTINGS	156	↓	185
MONTHS SUPPLY	4.08	↑	3.58
LIST TO SALES PRICE	96.77%	↓	97.38%
MEDIAN SALES PRICE	\$449,998	↓	\$450,000
SALES CLOSED	4,922	↓	5,838
AVERAGE DAYS ON MARKET	87	↑	84

Additional Market Data: Based on what I am seeing in the Maricopa and Pinal County markets, buyers remain active but are becoming more selective and price-conscious. August 2026 showed 20,097 active listings and 6,146 properties under contract, with inventory at approximately 4.08 months of supply. The median sales price remained fairly stable at \$449,998, but properties are taking longer to sell, with an average of 87 days on market and a median of 63 days. In my experience, buyers have more options and are paying close attention to condition, pricing, repairs, and seller concessions. Homes that are priced correctly and show well are still attracting interest, while overpriced properties or homes needing significant repairs tend to sit longer and may require price reductions. Overall, I am seeing a more balanced market with buyers having increased negotiating power.

Information provided for this market by **Ramiro Gonzalez** at **Prestige Realty**.
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MONTHLY MARKET TRENDS ORANGE COUNTY, CALIFORNIA

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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	4,984	↓	5,192
NEW LISTINGS	2,706	↑	1,699
PENDING LISTINGS	1,901	↑	970
AVERAGE LIST PRICE	\$2,404,987	↑	\$1,392,000
REO LISTINGS	3	↓	5
MONTHS SUPPLY	2.9	↑	2.2
LIST TO SALES PRICE	99%	↔	99%
MEDIAN SALES PRICE	\$1,275,000	↓	\$1,470.000
SALES CLOSED	1,800	↑	1,784
AVERAGE DAYS ON MARKET	45.5	↑	36

Additional Market Data: Home prices below \$2 million continue to move the fastest, while properties above \$2 million tend to spend more time on the market. Inventory shifts slightly from week to week, but active listings remain historically low. Over the summer months, prices increased approximately 3.9%, which is in line with current predictions.



MONTHLY MARKET TRENDS LOS ANGELES, CALIFORNIA

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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	53,255	↓	53,301
NEW LISTINGS	6,014	↓	6,654
PENDING LISTINGS	1,415	↓	1,503
AVERAGE LIST PRICE	\$1,599,090	↓	\$1,636,751
ACTIVE REO LISTINGS	17	↓	20
MONTHS SUPPLY	14	↑	12
LIST TO SALES PRICE	84%	↓	85%
MEDIAN SALES PRICE	\$925,000	↑	\$920,000
SALES CLOSED	3,736	↓	4,268
AVERAGE DAYS ON MARKET	45	↑	44

Additional Market Data: August reflected a seasonal cooling in the Los Angeles County housing market, with steady inventory but a slower pace of new activity compared with July. Active listings remained essentially unchanged at 53,255, while new listings declined from 6,654 to 6,014. Months of supply increased from 12 to 14, giving buyers more time and flexibility in their home search. Pending sales fell from 1,503 to 1,415 and closed sales dropped from 4,268 to 3,736, indicating a softer transaction pace as summer progressed. Pricing showed mixed but relatively stable conditions. The median sales price edged up from \$920,000 to \$925,000, while the average list price declined to \$1,599,090. The sale-to-list price ratio eased slightly from 85 percent to 84 percent, suggesting buyers retained modest negotiating leverage. Homes took an average of 45 days to sell, just one day longer than July, while REO listings declined from 20 to 17 and remained a very small share of the market. Overall, August pointed to a more balanced market, where well-priced and well-presented homes continued to attract buyers amid increased choice and more deliberate decision-making.

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MONTHLY MARKET TRENDS

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RIVERSIDE/SAN BERNARDINO, CALIFORNIA

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	16,512	↑	16,234
NEW LISTINGS	690	↑	622
PENDING LISTINGS	5,864	↓	6,132
AVERAGE LIST PRICE	\$750,964	↓	\$766,541
ACTIVE REO LISTINGS	201	↑	194
MONTHS SUPPLY	4	↔	4
LIST TO SALES PRICE	96%	↔	96%
MEDIAN SALES PRICE	\$631,922	↑	\$614,789
SALES CLOSED	4,032	↑	3,654
AVERAGE DAYS ON MARKET	64	↑	63

Additional Market Data: The August 2026 housing market across Riverside and San Bernardino counties remained relatively balanced, with inventory holding at healthy levels and buyer activity continuing at a measured pace. Available homes increased modestly, giving buyers more choices, while pending and closed sales remained steady enough to support overall market stability. Home values continued to hold, although buyers remained price-conscious and increasingly selective about condition, location, and overall value. Properties that are priced competitively are still attracting attention, while overpriced listings may require additional market time or adjustments to generate activity. Average marketing time remained stable at just over two months, reinforcing a steady rather than rapidly moving market. Limited distressed inventory also suggests the region is not experiencing broad financial pressure. Overall, the Inland Empire market continues to favor balanced negotiations, realistic seller expectations, and strategic pricing as the summer season begins to transition into fall.



MONTHLY MARKET TRENDS SAN DIEGO, CALIFORNIA

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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	6,007	↑	5,838
NEW LISTINGS	1,512	↓	1,588
PENDING LISTINGS	1,403	↓	1,498
AVERAGE LIST PRICE	\$1,542,313	↓	\$1,593,116
ACTIVE REO LISTINGS	17	↓	19
MONTHS SUPPLY	4	↔	4
LIST TO SALES PRICE	96%	↓	97%
MEDIAN SALES PRICE	\$1,105,250	↑	\$1,105,000
SALES CLOSED	1,302	↓	1,451
AVERAGE DAYS ON MARKET	28	↑	27

Additional Market Data: The number of Active Listings ticked up to just above 6,000 properties, for the first time in a year. The Average Listing Price has dropped for the 4th straight month, but the Median Sales Price remained consistent. This may be an indication that home sellers know they need to price more competitively. The number of Notice of Default filings continues to grow in San Diego County, but we're still not seeing increased REO come on the market. The number of Sales Closed dropped for the 3rd consecutive month and saw a 10% drop month over month. This trend is particularly notable given that we are in the peak summer selling season. Interest rates may be keeping would be buyers on the sidelines.



MONTHLY MARKET TRENDS SAN FRANCISCO, CALIFORNIA

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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	5,433	↑	5,197
NEW LISTINGS	2,757	↓	3,735
PENDING LISTINGS	969	↓	1,129
AVERAGE LIST PRICE	\$1,325,616	↓	\$1,363,531
ACTIVE REO LISTINGS	26	↑	23
MONTHS SUPPLY	2.2	↑	1.84
LIST TO SALES PRICE	108.88%	↓	109.18%
MEDIAN SALES PRICE	\$1,150,000	↓	\$1,180,000
SALES CLOSED	2,461	↓	2,824
AVERAGE DAYS ON MARKET	32	↔	32

Additional Market Data: In August 2026, the Bay Area market remained active but highly selective with appropriately priced homes selling in about 22 days. Contra Costa was relatively stable with a 29-day median market time. San Mateo remained strong at approximately with homes selling in only 15 days. San Francisco showed the strongest appreciation and an 18-day market time.

Overall, limited desirable inventory continues to support values, while mortgage rates near 7% and affordability concerns are keeping buyers selective. Updated, well-priced homes are moving quickly, while overpriced properties and homes requiring substantial repairs are experiencing greater resistance. The condo market remained softer and more uneven than the single-family market across much of the Bay Area.

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MONTHLY MARKET TRENDS

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DELTONA-DAYTONA-ORMOND, FLORIDA

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	4,459	↑	4,065
NEW LISTINGS	910	↓	1,018
PENDING LISTINGS	683	↑	457
AVERAGE LIST PRICE	\$521,635	↓	\$522,000
ACTIVE REO LISTINGS	29	↔	29
MONTHS SUPPLY	4.9	↓	5.1
LIST TO SALES PRICE	96.63%	↓	97.5%
MEDIAN SALES PRICE	\$326,500	↓	\$357,000
SALES CLOSED	1,003	↑	790
AVERAGE DAYS ON MARKET	74	↓	95

Additional Market Data: August didn't just keep pace with July — it lapped it, posting the busiest month Deltona-Daytona-Ormond has seen all year, and the reason is worth watching closely. Closed sales jumped to 1,003 (+27% from July's 790) and pending sales rocketed to 683 (+49% month-over-month), while average days on market fell from 95 to 74 — homes are moving three weeks faster than they were just one month ago. That surge in demand pulled months' supply down to 4.9 even as active inventory grew to 4,459 listings, proof buyers, not just sellers, are driving this market now. The catch: pricing power softened to get there. Median sales price slid to \$326,500, down 8.5% from July's \$357,000, and the list-to-sales ratio eased to 96.6% from 97.5%, meaning sellers gave up more ground at the negotiating table. Average list price barely moved (\$521,635), so that widening gap points to lower-priced homes fueling the volume while pricier listings lag. New listings cooled slightly (910, down from 1,018) and REO inventory held flat at 29. Bottom line: August was a volume month, not a price month — faster, busier, and more affordable. Whether that pipeline of 683 pending deals converts into similarly discounted closings, or forces the market to find a new price floor, will tell the real story in September.

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MONTHLY MARKET TRENDS MIAMI, FLORIDA (SINGLE FAMILY-DETACHED)

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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	13,281	↓	13,627
NEW LISTINGS	4,109	↓	4,308
PENDING LISTINGS	4,671	↓	5,028
AVERAGE LIST PRICE	\$1,616,507	↑	\$1,604,081
ACTIVE REO LISTINGS	340	↓	358
MONTHS SUPPLY	4.2	↓	4.3
LIST TO SALES PRICE	95.6%	↑	95.3%
MEDIAN SALES PRICE	\$665,000	↓	\$675,000
SALES CLOSED	3,384	↓	3,829
AVERAGE DAYS ON MARKET	40	↓	43

Additional Market Data: August closings came in lighter, as the July pipeline suggested they would. Closed sales fell to 3,384 from 3,829, about 12 percent, and the leading numbers for September are leading in the same direction. New pendings slipped to 3,332 and total pending inventory dropped to 4,671. Sellers are still holding back. New listings fell to 4,109 and active inventory came down to 13,281 from 13,627, with months of supply at 4.2. Days on market came down to 40 from 43 and sellers got 95.6 percent of list, up from 95.3. The median dipped to \$665,000 from \$675,000, while average list price rose to \$1.62 million, so the high end is still listing faster than it sells. REO was 340 and still not a significant factor. The bigger question is September. Rates sat around 6.65 percent through August, then Freddie Mac had the 30 year at 6.76 by September 10, with daily quotes crossing 7 percent as oil topped \$100. The Fed is expected to raise rates this week. With fewer deals already in the pipeline, I expect September closings to stay soft. Also on the radar is Amendment 3 on the November ballot, which would raise the homestead exemption and cap non-homestead assessments at 5% percent increases annually.

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MONTHLY MARKET TRENDS MIAMI, FLORIDA (TOWNHOMES/CONDOS)

**USREO
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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	26,710	↑	27,454
NEW LISTINGS	4,471	↓	4,643
PENDING LISTINGS	4,352	↓	4,743
AVERAGE LIST PRICE	\$646,698	↑	\$619,981
ACTIVE REO LISTINGS	661	↔	661
MONTHS SUPPLY	9.6	↓	10
LIST TO SALES PRICE	92.7%	↓	92.9%
MEDIAN SALES PRICE	\$325,000	↓	\$346,000
SALES CLOSED	2,958	↓	3,081
AVERAGE DAYS ON MARKET	81	↑	73

Additional Market Data: August gave back some of July's momentum. New listings dropped to 4,471 from 5,340 and active inventory came down to 26,710 from 28,572, so months supply eased to 9.6 from 10.5. Demand pulled back too. New pendings fell to 2,927 from 3,272 and pending inventory shrank to 4,352 from 5,069. Closings held up better at 2,958, off 66 from July. Days on market rose to 81 from 66, and sellers took 92.7 percent of list. The median dropped to \$325,000 from \$345,000 while average list price held flat at \$646,698. REO came in at 661, up from 505. Two things I am watching for September. First, rates. Freddie Mac had the 30 year at 6.66 percent at the end of August and 6.76 by September 10, with daily quotes crossing 7 percent as oil topped \$100. The Fed is expected to hike this week. Miami leads the country at 43 percent cash sales, so condos may feel it less, but financed buyers will slow down. Second, Amendment 3 on the November ballot. It raises the homestead exemption and cuts the non-homestead assessment cap to 5 percent. Some buyers may sit tight until they see how that vote goes.

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MONTHLY MARKET TRENDS ORLANDO, FLORIDA

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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	15,565	↑	15,514
NEW LISTINGS	4,362	↓	4,655
PENDING LISTINGS	2,813	↓	3,068
AVERAGE LIST PRICE	\$523,595	↓	\$528,737
ACTIVE REO LISTINGS	135	↓	137
MONTHS SUPPLY	5	↔	5
LIST TO SALES PRICE	96.2%	↔	96.2%
MEDIAN SALES PRICE	\$396,250	↓	\$406,491
SALES CLOSED	3,116	↓	3,438
AVERAGE DAYS ON MARKET	72	↓	76

Additional Market Data: The Orlando housing market remained stable through August, reflecting a typical seasonal slowdown & continued market normalization. As inventory levels increase across Orange, Osceola, & Seminole Counties, buyers have more options & are taking a more deliberate approach to purchasing, with greater focus on affordability, condition, & overall value. Demand remains healthy for homes that are competitively priced, move-in ready, and readily insurable, while properties with minimal barriers to financing & insurance continue to generate the strongest buyer interest. Effective execution & proactive communication remain key differentiators, with personalized engagement & professionally managed open houses continuing to drive qualified buyer activity. Orlando's economy continues to provide a solid foundation for housing demand through steady job growth, ongoing population gains, & a resilient tourism sector. Distressed inventory remains limited, with REO transactions accounting for less than 1% of all sales activity across the Orlando market, underscoring the overall health and stability of local housing fundamentals. While sales velocity has moderated from peak-cycle levels, properly marketed assets continue to achieve favorable results.



MONTHLY MARKET TRENDS TALLAHASSEE, FLORIDA

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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	1,122	↑	1,082
NEW LISTINGS	405	↓	411
PENDING LISTINGS	400	↑	329
AVERAGE LIST PRICE	\$403,413	↑	\$364,950
ACTIVE REO LISTINGS	29	↑	24
MONTHS SUPPLY	3.8	↑	3.6
LIST TO SALES PRICE	98.7%	↑	98.3%
MEDIAN SALES PRICE	\$346,000	↓	\$395,008
SALES CLOSED	298	↓	364
AVERAGE DAYS ON MARKET	60	↓	69

Additional Market Data: Things are starting to slowly change in the Tallahassee area. Some for the good and some will be a challenge. Sales are down significantly, but inventory is starting to decline and/or stabilize. Pending sales are also down over 30%. Summer is slow everywhere but it impacts us a little more because we are a smaller market. REOs are staying about the same at ~30 properties. The challenge is that the days on market for REOs are still climbing to over 90 days and we are now over 105 days on average on closed REOs. Median and average sales price has not changed significantly.



MONTHLY MARKET TRENDS TAMPA BAY, FLORIDA

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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	25,786	↓	26,785
NEW LISTINGS	5,980	↓	6,100
PENDING LISTINGS	6,325	↓	6,416
AVERAGE LIST PRICE	\$523,000	↑	\$520,000
ACTIVE REO LISTINGS	270	↑	203
MONTHS SUPPLY	6.3	↓	6.7
LIST TO SALES PRICE	95.5%	↓	96.5%
MEDIAN SALES PRICE	\$480,000	↑	\$479,000
SALES CLOSED	5,345	↑	4,968
AVERAGE DAYS ON MARKET	57	↓	61

Additional Market Data: Over the past 30 days, the Tampa Bay residential market has remained balanced but increasingly price-sensitive. Buyer activity continues, although elevated mortgage rates, insurance costs and affordability concerns are causing purchasers to negotiate carefully. Inventory remains above the tight levels experienced during the pandemic, giving buyers more choices and contributing to longer marketing times and frequent price reductions. Correctly priced, move-in-ready homes—especially those outside high-risk flood zones—continue to attract the strongest interest. Condominiums, flood-affected properties and homes needing significant repairs generally require longer exposure and greater seller concessions. Florida's latest official report showed improving year-over-year sales and pending activity, suggesting underlying demand remains present even without substantially lower interest rates. Overall, Tampa Bay is best described as a balanced-to-buyer-favorable market, with conditions varying considerably by neighborhood, price range, property condition and flood exposure. Sellers should price competitively from the outset, while buyers generally have room to negotiate repairs, closing costs and purchase price.

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MONTHLY MARKET TRENDS ATLANTA METRO, GEORGIA

**USREO
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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	11,300	↓	12,104
NEW LISTINGS	7,719	↓	8,286
PENDING LISTINGS	3,581	↓	3,818
AVERAGE LIST PRICE	\$384,378	↓	\$410,000
ACTIVE REO LISTINGS	34	↔	34
MONTHS SUPPLY	4.4	↔	4.4
LIST TO SALES PRICE	97.7%	↓	98.5%
MEDIAN SALES PRICE	\$349,990	↓	\$475,000
SALES CLOSED	4,006	↓	15,056
AVERAGE DAYS ON MARKET	39	↑	38

Additional Market Data: The Greater Atlanta residential market is showing a more balanced environment, with increased inventory and slower sales activity. For residential detached homes, August new listings declined 2.3%, pending sales decreased 22.4%, and closed sales declined 11.3% year over year. Inventory increased 2.1% and months of supply rose to 4.4 months, while the median sales price increased 0.7% to \$450,000. Year-to-date, prices remain slightly higher, but closed and pending sales are down, indicating more cautious buyer activity. Residential attached homes show similar trends, with inventory increasing 8.1% and months of supply rising to 6.6 months, while sales and prices declined. Overall, buyers have more choices and greater negotiating leverage, making proper pricing and presentation increasingly important.



MONTHLY MARKET TRENDS CHICAGO, ILLINOIS

**USREO
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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	15,103	↑	14,795
NEW LISTINGS	12,148	↓	13,402
PENDING LISTINGS	1,993	↓	2,095
AVERAGE LIST PRICE	\$564,074	↓	\$572,456
ACTIVE REO LISTINGS	142	↑	139
MONTHS SUPPLY	1.82	↑	1.62
LIST TO SALES PRICE	100.21%	↓	100.87%
MEDIAN SALES PRICE	\$395,000	↓	\$400,000
SALES CLOSED	8,199	↓	9,141
AVERAGE DAYS ON MARKET	23	↑	21

Additional Market Data: The greater Chicago area market remains active, although August data reflects some seasonal moderation. Overall average sales price was \$509,100, down 2.48% from July but 6.04% higher than August 2025, while the median sales price of \$395,000 was down 1.25% month over month and 5.33% higher year over year. Inventory remains relatively limited at 1.84 months, and properties averaged 23 days on market. REO activity continues to represent a small segment of the overall market. REO properties averaged 64 days on market, with an average sales price of \$210,996. REO inventory declined to 0.99 months in August, with 142 properties available for sale and 143 closed sales. Overall, limited inventory continues to support pricing, while REO properties generally require longer marketing periods due to condition, location, financing limitations, and the smaller pool of buyers for distressed assets.

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MONTHLY MARKET TRENDS BALTIMORE, MARYLAND

**USREO
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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	5,464	↓	5,509
NEW LISTINGS	2,928	↓	3,279
PENDING LISTINGS	1,474	↓	1,589
AVERAGE LIST PRICE	\$630,525	↓	\$639,244
ACTIVE REO LISTINGS	61	↓	92
MONTHS SUPPLY	2.1	↔	2.1
LIST TO SALES PRICE	99.20%	↔	99.20%
MEDIAN SALES PRICE	\$467,750	↓	\$495,000
SALES CLOSED	2,207	↓	2,526
AVERAGE DAYS ON MARKET	29	↑	23

Additional Market Data: The Baltimore-area housing market remained competitive and supply-constrained in June 2026. Across the five-county area, approximately 2,207 homes sold, up 2.2% from June 2025, while the weighted average sales price increased 4.5%. Active inventory fell 17% and new listings declined 21%, limiting buyer options. Months of supply ranged from 1.9 months in Carroll County to 4.0 months in Queen Anne's County, while median days on market remained low at 7–12 days. County Highlights: Anne Arundel sales rose 1.8%, with the median price up 2.9% to \$535,000; Baltimore County sales increased 1.6%, with prices up 2.8% to \$400,000. Carroll County was the strongest performer, with sales up 22.8% and the median price rising 7.4% to \$510,000. Harford County sales declined 6.2%, but the median price increased 3.7% to \$415,000. Queen Anne's sales were essentially flat, down 1.2%, while the median price rose 1.8% to \$549,500. At 4.0 months of supply, it remained the most balanced of the five markets.

Information provided for this market by **Melanie Gamble** at **212 Degrees Realty**.
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MONTHLY MARKET TRENDS SO. MARYLAND, MARYLAND

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	6,009	↓	6,114
NEW LISTINGS	2,681	↓	3,112
PENDING LISTINGS	1,012	↓	1,136
AVERAGE LIST PRICE	\$626,702	↓	\$631,478
ACTIVE REO LISTINGS	87	↓	124
MONTHS SUPPLY	3	↑	2.7
LIST TO SALES PRICE	98.70%	↔	98.70%
MEDIAN SALES PRICE	\$500,000	↓	\$510,000
SALES CLOSED	1,742	↓	1,982
AVERAGE DAYS ON MARKET	34	↑	32

Additional Market Data: Southern Maryland continues to operate below what is generally considered a balanced market. With approximately 3.0 months of available inventory, supply remains constrained, although buyers are seeing somewhat more selection than during the tighter conditions experienced earlier in the year. Average days on market remains at 32 days, indicating that well-priced, well-presented properties are still moving at a reasonable pace, while buyers have more opportunity to compare options and negotiate. The increase in available inventory is important to watch. While conditions still generally favor sellers, the market is becoming increasingly price-sensitive. Properties that are priced ahead of the market, require significant repairs, or do not compare favorably with competing listings may experience longer marketing times and require price adjustments. Sellers should rely heavily on recent comparable sales and current competition rather than broader regional averages when establishing value. Southern Maryland should also be viewed as a collection of distinct local markets rather than one uniform marketplace. Conditions can vary considerably by county, price point, property type, condition, and location. For buyers, three months of inventory creates additional opportunity and negotiating leverage; for sellers, accurate pricing, condition, and presentation remain critical to generating strong activity within the first several weeks on the market. I particularly like the phrase “increasingly price-sensitive” for this month’s report. It captures the shift without suggesting that Southern Maryland has suddenly become a buyer’s market.

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MONTHLY MARKET TRENDS DETROIT, MICHIGAN

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	11,061	↑	10,770
NEW LISTINGS	3,631	↑	3,366
PENDING LISTINGS	4,383	↓	4,705
AVERAGE LIST PRICE	\$324,500	↑	\$305,000
ACTIVE REO LISTINGS	219	↑	189
MONTHS SUPPLY	3	↑	2.7
LIST TO SALES PRICE	98.7%	↓	99.2%
MEDIAN SALES PRICE	\$320,000	↑	\$300,000
SALES CLOSED	4,031	↓	4,357
AVERAGE DAYS ON MARKET	34	↑	33

Additional Market Data: The Metro Detroit housing market continued moving toward a more balanced environment in August. Inventory increased across Wayne, Oakland and Macomb counties, giving buyers more choices while home values remained resilient. Median sale prices reached \$395,000 in Oakland County, \$280,000 in Macomb and \$230,000 in Wayne. Inventory rose to 3,903 homes in Oakland, 2,534 in Macomb and 5,383 in Wayne, reflecting a clear increase in available housing compared with last year. Across Realcomp's broader market, the median sale price was \$300,000, up 4.5% year over year, while closed sales declined 6%. Sellers received approximately 98.7% of their last asking price, and homes averaged 34 days on market, indicating that accurately priced properties continue to attract buyers. The biggest shift is inventory. With more homes available, buyers have greater selection and some additional negotiating leverage. For sellers, pricing, condition, and presentation are increasingly important. Well-positioned homes are still selling relatively quickly, while overpriced properties face more competition and may require price adjustments.

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MONTHLY MARKET TRENDS MINNEAPOLIS, MINNESOTA

USREO
PARTNERS

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	33,265	↑	33,138
NEW LISTINGS	6,205	↓	7,025
PENDING LISTINGS	n/a		n/a
AVERAGE LIST PRICE	\$518,806	↓	\$524,056
ACTIVE REO LISTINGS	n/a		n/a
MONTHS SUPPLY	3	↑	2
LIST TO SALES PRICE	99.9%	↓	100.4%
MEDIAN SALES PRICE	\$405,000	↓	\$407,500
SALES CLOSED	4,352	↓	4,853
AVERAGE DAYS ON MARKET	32	↑	29

Additional Market Data: Minneapolis is "Cooling." Prices have been slipping and forecasts further softness. Prices have been close to flat over the past three months (-0.13% per month on average), and the market is up 2.1% from a year ago. The 30-year mortgage rate sits near 6.5% (elevated for affordability); for-sale inventory is up 19% year over year, which adds downward pressure on prices; national unemployment is 4.2%. These conditions feed into this metro's forecast, since the macro-augmented model beat the price-only model in backtesting here. Over the most recent six-month test window, this model's predictions for Minneapolis were off by 0.5% on average. Smaller is better; anything under 1% is strong for monthly home values.



MONTHLY MARKET TRENDS ST. LOUIS, MISSOURI

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	6,094	↑	5,843
NEW LISTINGS	2,392	↓	2,598
PENDING LISTINGS	2,369	↓	2,564
AVERAGE LIST PRICE	\$379,461	↓	\$387,324
ACTIVE REO LISTINGS	130	↑	120
MONTHS SUPPLY	2.4	↑	1.5
LIST TO SALES PRICE	100.43%	↑	98.67%
MEDIAN SALES PRICE	\$308,500	↓	\$341,883
SALES CLOSED	2,469	↓	3,968
AVERAGE DAYS ON MARKET	34	↑	31

Additional Market Data: Even with the swings month to month, overall annually, median sales prices are up almost 7%, average sales prices are up over 8% from 2025 to 2026. A 10 yr review of historical supply housing by month has us relatively steady at almost identical numbers. Inventory was at it's highest during 2008-2009 and pricing was at it's lowest. The last 10 yrs have been fairly steady and there are no large spikes (or dips) in major categories. Our growth is slow and steady. We do not have one industry that ever seems to create anomalies in job loss/growth. St. Louis has been called a blue collar metropolitan area. Our largest employers are the hospitals and school systems.



MONTHLY MARKET TRENDS LAS VEGAS, NEVADA

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	10,763	↑	10,441
NEW LISTINGS	1,837	↓	1,909
PENDING LISTINGS	915	↑	911
AVERAGE LIST PRICE	\$555,000	↓	\$560,000
ACTIVE REO LISTINGS	73	↓	94
MONTHS SUPPLY	4	↑	3
LIST TO SALES PRICE	96%	↔	96%
MEDIAN SALES PRICE	\$475,000	↓	\$480,000
SALES CLOSED	439	↓	520
AVERAGE DAYS ON MARKET	45	↓	46

Additional Market Data: We are still seeing higher days on market across the valley. Median sales price was slightly lower than last month but there hasn't been much change since last month. We do have more on the market and those numbers are continuing to increase with many of them receiving price reductions. REO's have slightly increased in the last few months. I myself have received 4 new REO assignments in a week and half, which we haven't been seeing in quite some time.



MONTHLY MARKET TRENDS NEWARK, NEW JERSEY

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	6,585	↑	6,485
NEW LISTINGS	2,735	↓	2,885
PENDING LISTINGS	4,180	↓	4,310
AVERAGE LIST PRICE	\$735,000	↓	\$742,000
ACTIVE REO LISTINGS	67	↑	65
MONTHS SUPPLY	2.8	↑	2.7
LIST TO SALES PRICE	102.3%	↑	101.6%
MEDIAN SALES PRICE	\$642,000	↑	\$639,000
SALES CLOSED	2,790	↓	2,865
AVERAGE DAYS ON MARKET	37	↓	39

Additional Market Data: August 2026 reflected a normal late-summer moderation across Essex, Union, Morris, Somerset, Sussex and Hunterdon counties. Active inventory continued to improve while new listings, pending activity and closed sales eased from July, pushing average supply modestly higher to approximately 2.8 months. Despite the seasonal slowdown, market fundamentals remain strong: pricing has remained resilient, well-positioned homes continue to command strong list-to-sale ratios, and inventory remains below levels associated with a balanced market. Marketing times increased as buyers became somewhat more selective, particularly in Sussex and Hunterdon, while Essex, Union, Morris and Somerset continued to demonstrate strong absorption. REO inventory remains limited, although foreclosure activity is gradually increasing from historically low levels. Elevated borrowing costs, affordability pressures and borrower stress remain important indicators to monitor as the market moves into fall.

Information provided for this market by **Nick Verdi** at **Keller Williams City Views**.
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MONTHLY MARKET TRENDS CATSKILLS REGION, NEW YORK

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	723	↑	702
NEW LISTINGS	168	↑	154
PENDING LISTINGS	70	↓	76
AVERAGE LIST PRICE	\$425,000	↓	\$427,000
ACTIVE REO LISTINGS	1	↓	2
MONTHS SUPPLY	9.9	↑	9.89
LIST TO SALES PRICE	95.70%	↓	96.8%
MEDIAN SALES PRICE	\$327,500	↓	\$415,000
SALES CLOSED	84	↑	47
AVERAGE DAYS ON MARKET	54	↓	77

Additional Market Data: Sullivan County remained the softest market in the region in August, continuing to run well behind the Hudson Valley on absorption and pricing. Active inventory rose to 723 listings from 669 in June, with 168 new listings and 70 new pendings for the month, pushing months supply to 9.90 - a clearly buyer-favorable level versus the Hudson Valley's weighted 4.41. Closed sales totaled 84, up from 73 in June, with a 95.7% list-to-sale ratio and 54 median days on market, both consistent with Sullivan's pattern of longer marketing times and negotiated discounts off asking price. The median sales price was \$327,500 against a \$425,000 median list price; the decline from June's \$341,000 median sale reflects the mix of homes that closed on a small sales base rather than underlying depreciation. REO activity was negligible, with a single REO new listing reported, so distressed inventory remains a non-factor in Sullivan County's market conditions.

Information provided for this market by **Lee A. Raphael** at **River Realty Services**.

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MONTHLY MARKET TRENDS HUDSON VALLEY REGION, NEW YORK

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	4,769	↓	5,119
NEW LISTINGS	1,627	↓	1,804
PENDING LISTINGS	1,268	↑	1,069
AVERAGE LIST PRICE	\$695,112	↓	\$720,581
ACTIVE REO LISTINGS	27	↓	29
MONTHS SUPPLY	4.41	↓	4.74
LIST TO SALES PRICE	102.6%	↓	103.7%
MEDIAN SALES PRICE	\$818,274	↑	\$810,205
SALES CLOSED	1,524	↑	1,151
AVERAGE DAYS ON MARKET	33	↑	31

Additional Market Data: The August Hudson Valley market held steady at elevated inventory levels, with 4,769 active listings across the seven-county region, essentially flat with June's 4,763. New listings slowed seasonally to 1,627 and new pendings to 1,268, while closed sales rose to 1,524. Weighted months supply edged up to 4.41, indicating slightly slower absorption but still balanced-to-tight conditions overall. Pricing held firm: the weighted list-to-sale ratio was 102.6% and median days on market was 33, with a weighted median sales price of approximately \$818,274. Westchester remained the strongest county, with 2.13 months of supply, a 106.5% list-to-sale ratio, a \$1,200,000 median sales price, and 542 closed sales. Rockland, Putnam, Dutchess, Ulster, and Orange all posted list-to-sale ratios at or above 100%. Columbia was the softest market, with 6.22 months of supply and a 96% list-to-sale ratio, followed by Ulster at 5.41 and Orange at 5.37 months. REO activity remained minimal, with 27 REO new listings region-wide, led by Westchester with 10 and Dutchess with 7, so distressed inventory is not a meaningful factor in current market conditions.

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MONTHLY MARKET TRENDS NEW YORK, NEW YORK – NASSAU

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	2,723	↓	2,733
NEW LISTINGS	1,142	↓	1,238
PENDING LISTINGS	869	↓	1,064
AVERAGE LIST PRICE	\$1,015,133	↓	\$1,044,306
ACTIVE REO LISTINGS	54	↑	52
MONTHS SUPPLY	3.3	↔	3.3
LIST TO SALES PRICE	101.3%	↓	101.5%
MEDIAN SALES PRICE	\$880,000	↑	\$862,250
SALES CLOSED	1,034	↑	1,021
AVERAGE DAYS ON MARKET	40	↓	41

Additional Market Data: August's residential market across Nassau, Suffolk, and Queens remained relatively strong, while continuing to show signs of normalization. Nassau continues to have the strongest pricing power, with the median sales price increasing to \$880,000, supported by limited inventory and solid buyer demand. Suffolk also remained strong, with the median sales price increasing to \$735,000 and homes selling at an average of 102.6% of list price. Queens remained more price-sensitive, with the median sales price decreasing slightly to \$665,000 and homes selling at approximately 97.6% of list price. Inventory increased modestly in Queens and Suffolk, while remaining relatively stable in Nassau. Across all three counties, higher mortgage rates and affordability concerns continue to influence purchasing power and make buyers more selective. Well-priced, move-in-ready homes continue to attract strong interest, while overpriced properties are taking longer to sell and seeing more price reductions. Overall, August was characterized by firm home values, relatively constrained inventory, and a continued gap between correctly priced homes and those priced above current market expectations.

Information provided for this market by **Todd Yovino** at **Island Advantage Realty**.

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MONTHLY MARKET TRENDS NEW YORK, NEW YORK – SUFFOLK

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	3,767	↑	3,596
NEW LISTINGS	1,159	↓	1,626
PENDING LISTINGS	1,257	↓	1,333
AVERAGE LIST PRICE	\$890,315	↑	\$881,928
ACTIVE REO LISTINGS	85	↑	79
MONTHS SUPPLY	3.3	↑	3.2
LIST TO SALES PRICE	102.6%	↓	103.1%
MEDIAN SALES PRICE	\$735,000	↑	\$718,000
SALES CLOSED	1,345	↑	1,336
AVERAGE DAYS ON MARKET	41	↑	37

Additional Market Data: August's residential market across Nassau, Suffolk, and Queens remained relatively strong, while continuing to show signs of normalization. Nassau continues to have the strongest pricing power, with the median sales price increasing to \$880,000, supported by limited inventory and solid buyer demand. Suffolk also remained strong, with the median sales price increasing to \$735,000 and homes selling at an average of 102.6% of list price. Queens remained more price-sensitive, with the median sales price decreasing slightly to \$665,000 and homes selling at approximately 97.6% of list price. Inventory increased modestly in Queens and Suffolk, while remaining relatively stable in Nassau. Across all three counties, higher mortgage rates and affordability concerns continue to influence purchasing power and make buyers more selective. Well-priced, move-in-ready homes continue to attract strong interest, while overpriced properties are taking longer to sell and seeing more price reductions. Overall, August was characterized by firm home values, relatively constrained inventory, and a continued gap between correctly priced homes and those priced above current market expectations.



MONTHLY MARKET TRENDS NEW YORK, NEW YORK – QUEENS

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	3,844	↑	3,717
NEW LISTINGS	1,075	↑	1,057
PENDING LISTINGS	614	↓	714
AVERAGE LIST PRICE	\$673,288	↓	\$673,800
ACTIVE REO LISTINGS	60	↑	58
MONTHS SUPPLY	6.6	↑	6.3
LIST TO SALES PRICE	97.6%	↓	98.1%
MEDIAN SALES PRICE	\$665,000	↓	\$680,000
SALES CLOSED	557	↓	566
AVERAGE DAYS ON MARKET	73	↓	76

Additional Market Data: August's residential market across Nassau, Suffolk, and Queens remained relatively strong, while continuing to show signs of normalization. Nassau continues to have the strongest pricing power, with the median sales price increasing to \$880,000, supported by limited inventory and solid buyer demand. Suffolk also remained strong, with the median sales price increasing to \$735,000 and homes selling at an average of 102.6% of list price. Queens remained more price-sensitive, with the median sales price decreasing slightly to \$665,000 and homes selling at approximately 97.6% of list price. Inventory increased modestly in Queens and Suffolk, while remaining relatively stable in Nassau. Across all three counties, higher mortgage rates and affordability concerns continue to influence purchasing power and make buyers more selective. Well-priced, move-in-ready homes continue to attract strong interest, while overpriced properties are taking longer to sell and seeing more price reductions. Overall, August was characterized by firm home values, relatively constrained inventory, and a continued gap between correctly priced homes and those priced above current market expectations.



MONTHLY MARKET TRENDS PHILADELPHIA, PENNSYLVANIA

USREO
PARTNERS

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	11,323	↑	11,121
NEW LISTINGS	4,613	↓	5,188
PENDING LISTINGS	2,507	↓	2,726
AVERAGE LIST PRICE	\$434,400	↓	\$441,800
ACTIVE REO LISTINGS	369	↑	240
MONTHS SUPPLY	2.32	↑	2.28
LIST TO SALES PRICE	94%	↔	94%
MEDIAN SALES PRICE	\$455,000	↓	\$468,000
SALES CLOSED	3,193	↓	4,036
AVERAGE DAYS ON MARKET	28	↑	25

Additional Market Data: In August, there were 5,820 total closed sales across the Philadelphia region, a 3.0% drop from a year ago. The number of new pending sales was also down by 3.0% year-over-year. Buyer interest has cooled significantly in the region. In August, the number of showings was down by 4.1% compared to a year ago, the third month in a row that showing activity fell below last year's levels. Amidst declining buyer activity, listings continue to climb. There were 6,500 new listings in August, a 4.9% jump from a year ago. Active listings at the end of the month were up by 14.2% year-over-year. Even as buyers held back, the median sold price in August was up by 4.9%, driven by a larger share of high-end sales in the market.



MONTHLY MARKET TRENDS SOUTH CENTRAL, PENNSYLVANIA

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	2,025	↑	1,736
NEW LISTINGS	1,977	↑	1,537
PENDING LISTINGS	1,711	↓	1,951
AVERAGE LIST PRICE	\$346,687	↓	\$357,518
ACTIVE REO LISTINGS	19	↑	14
MONTHS SUPPLY	1.92	↓	2.03
LIST TO SALES PRICE	99.5%	↓	101.7%
MEDIAN SALES PRICE	\$359,653	↑	\$320,000
SALES CLOSED	2,071	↓	2,200
AVERAGE DAYS ON MARKET	22	↔	22

Additional Market Data: The York/Harrisburg/Lancaster/Reading, PA market remains a seller's market with tight supply, fast sales, prices near or above asking, and steady appreciation. The trendline shows gradual normalization as inventory builds. It's a market shifting from extremely tight toward moderately tight, not one flipping to favor buyers yet. The median sale prices have climbed roughly 16% year over year. Distressed (REO) sales remain negligible at under 1-2% of transactions. Lancaster County continues to exceed all averages in the South Central PA market.



MONTHLY MARKET TRENDS LEHIGH VALLEY, PENNSYLVANIA

USREO
PARTNERS

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	704	↓	1,079
NEW LISTINGS	546	↓	899
PENDING LISTINGS	668	↓	839
AVERAGE LIST PRICE	\$440,834	↑	\$336,365
ACTIVE REO LISTINGS	10	↑	2
MONTHS SUPPLY	1.92	↓	2.89
LIST TO SALES PRICE	100.44%	↓	101.24%
MEDIAN SALES PRICE	\$375,050	↑	\$322,772
SALES CLOSED	676	↓	904
AVERAGE DAYS ON MARKET	22	↓	23

Additional Market Data: The market has gotten more volatile but still favors sellers. The median sale price has grown roughly 8.7% over two years. Months of supply has trended upward from roughly 1-2.5 months in 2025 to a peak of 3.33 in Mar-26 before easing back to 1.92 by Aug-26, indicating gradually loosening but still tight conditions. Distressed (REO) activity remains minimal. This data covers the counties of Lehigh and Northampton, PA.



MONTHLY MARKET TRENDS DALLAS/FT WORTH, TEXAS

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	August 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	63,020	↓	63,341
NEW LISTINGS	19,597	↓	22,306
PENDING LISTINGS	6,645	↓	7,411
AVERAGE LIST PRICE	\$427,286	↑	\$421,207
ACTIVE REO LISTINGS	527	↑	367
MONTHS SUPPLY	5	↔	5
LIST TO SALES PRICE	100%	↔	100%
MEDIAN SALES PRICE	\$305,000	↓	\$310,000
SALES CLOSED	12,467	↓	13,826
AVERAGE DAYS ON MARKET	53	↑	51

Additional Market Data: August data shows the DFW housing market continuing to cool, with both buyer activity and new inventory declining from July. Active listings edged down to 63,020 from 63,341, while new listings fell sharply from 22,306 to 19,597 and pending listings declined from 7,411 to 6,645. Sales closed dropped while average days on market increased slightly. The median sales price also softened from \$310,000 to \$305,000, even as the average list price increased. REO inventory increased notably from 367 to 527 listings, suggesting some additional distressed inventory entering the market. Realtor.com reports that DFW active listings were down 4.4% year over year and new listings fell 2.5%, while 27.5% of listings experienced price reductions. Higher mortgage rates—reaching about 6.69% in early August—combined with seasonal late-summer activity and affordability concerns likely contributed to the slower sales pace and increased price sensitivity.

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MONTHLY MARKET TRENDS HOUSTON, TEXAS

USREO
PARTNERS

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	78,001	↓	79,264
NEW LISTINGS	27,881	↓	31,237
PENDING LISTINGS	5,407	↓	6,470
AVERAGE LIST PRICE	\$348,630	↓	\$353,297
ACTIVE REO LISTINGS	502	↑	501
MONTHS SUPPLY	6.5	↑	5.8
LIST TO SALES PRICE	100%	↔	100%
MEDIAN SALES PRICE	\$152,100	↓	\$205,000
SALES CLOSED	13,568	↓	15,310
AVERAGE DAYS ON MARKET	73	↑	72

Additional Market Data: August was slower than July across the board. With the 30-year fixed pinned between 6.65% and 6.69% all month, pending contracts fell 16% to 5,407 from 6,470, closings dropped to 13,568 from 15,310, and months of supply climbed from 5.8 to 6.5. The median sale price slipped to \$152,100 from \$205,000 as activity shifted down-market; HAR data shows the under-\$100K bracket was the only segment to grow year over year, while the \$250K to \$499K core fell nearly 14%. Sellers held back, with new listings down to 27,881 from 31,237. The most noticeable change is what buyers want. Turnkey, move-in-ready homes are still getting shown and getting offers, while homes that need work are selling for far less and sitting longer, because the investors who normally absorb that product are being cautious with rates, insurance and carrying costs where they are. Days on market held at 73 versus 72 and list-to-sale stayed at 100%, so correct pricing in the first two weeks still works. REO was flat at 502 active listings versus 501 in July. Expect a subdued fall unless rates break lower; for now buyers hold the leverage and condition matters as much as price.

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MONTHLY MARKET TRENDS SEATTLE/TACOMA, WASHINGTON

**USREO
PARTNERS**

AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	13,269	↑	10,490
NEW LISTINGS	3,262	↓	3,832
PENDING LISTINGS	2,683	↓	2,930
AVERAGE LIST PRICE	\$759,000	↓	\$975,456
REO LISTINGS	58	↓	69
MONTHS SUPPLY	4.56	↑	2.51
LIST TO SALES PRICE	98.46%	↓	100.01%
MEDIAN SALES PRICE	\$769,000	↑	\$614,950
SALES CLOSED	2,905	↑	767
AVERAGE DAYS ON MARKET	41	↑	27

Additional Market Data: The Puget Sound real estate market is sending mixed—but encouraging—signals. Inventory has surged, giving buyers more choices and greater negotiating power. Yet keybox openings and pending sales are rising, telling us buyers haven't disappeared—they're actively looking and moving forward when the right home meets the market. The biggest change is time. Days on market are getting longer because buyers can afford to be more selective. They are comparing homes carefully and passing over properties that are overpriced, poorly presented, or need too much work. This is not a dead market; it is a more balanced and discriminating one. Buyers have opportunities, but the best homes can still attract strong competition. Sellers can absolutely succeed, but pricing, condition, preparation, and marketing matter more than ever. After 39 years in this business, my advice is simple: don't chase yesterday's market. Understand today's competition, position the property correctly from day one, and be ready to adjust quickly.

Information provided for this market by **Ed Laine** at **eXp Realty, LLC**.

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MONTHLY MARKET TRENDS WASHINGTON, DC

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AUGUST 2026

CATEGORIES	Aug 2026	Increase/ Decrease	Prior Month
ACTIVE LISTINGS	2,749	↓	2,938
NEW LISTINGS	788	↓	1,045
PENDING LISTINGS	215	↓	223
AVERAGE LIST PRICE	\$756,466	↓	\$772,103
ACTIVE REO LISTINGS	71	↓	90
MONTHS SUPPLY	4.4	↔	4.4
LIST TO SALES PRICE	98.50%	↓	99%
MEDIAN SALES PRICE	\$675,000	↔	\$675,000
SALES CLOSED	446	↓	615
AVERAGE DAYS ON MARKET	53	↑	45

Additional Market Data: The District's correction continued in August. Prices were down 1.6% year over year as of mid-month, extending a slide that began after the market peaked in June 2021 — a stretch during which the national index rose at an average annual rate of 3.0%. Volume told the same story: 466 homes sold in August against 573 a year earlier, with homes averaging 65 days on market versus 63 last August. Condominiums remain the center of it, with sales down year over year in 23 of the past 31 months. Federal workforce reductions and a condo pipeline delivered into a thinner buyer pool are the drivers, and neither resolves on a mortgage-rate timeline. Rates gave no relief either, averaging 6.67% in August, up from 6.54% in July. The weakness is concentrated, not citywide. Prices fell 11.5% in the 20024 ZIP code and 8.1% in 20036, while parts of Northwest Washington and Brookland posted gains. A citywide median is a poor pricing guide here; comps should be drawn block by block, and for condos, building by building. One constructive signal: the District's supply-demand balance has improved materially. A year ago inventory was expanding roughly 19% against flat-to-falling sales. Today inventory is contracting while sales run modestly higher, leaving demand ahead of supply by about 17 percentage points. That does not end the correction, but it is the first condition required to.

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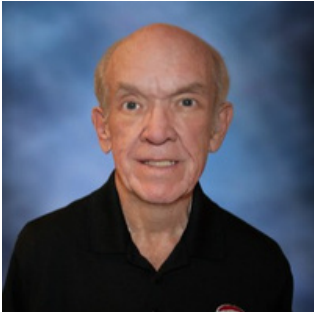
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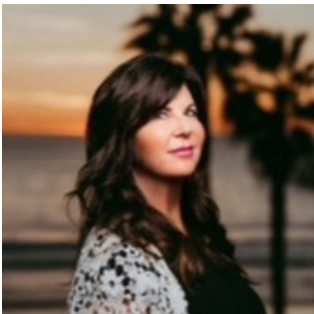
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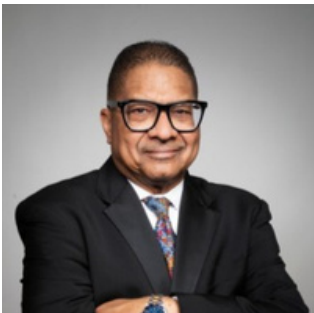
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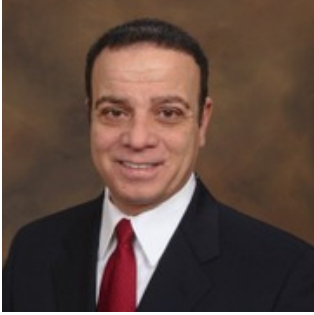
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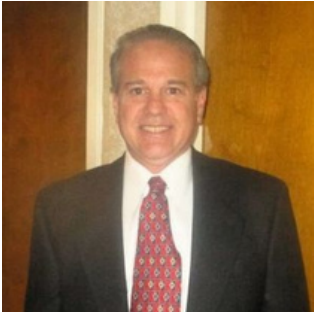
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